

DOES MR JONES WANT IT
FAST?



ANDREW T. JOHNSON
Company, Inc.
15 Tremont Place Boston, Mass.

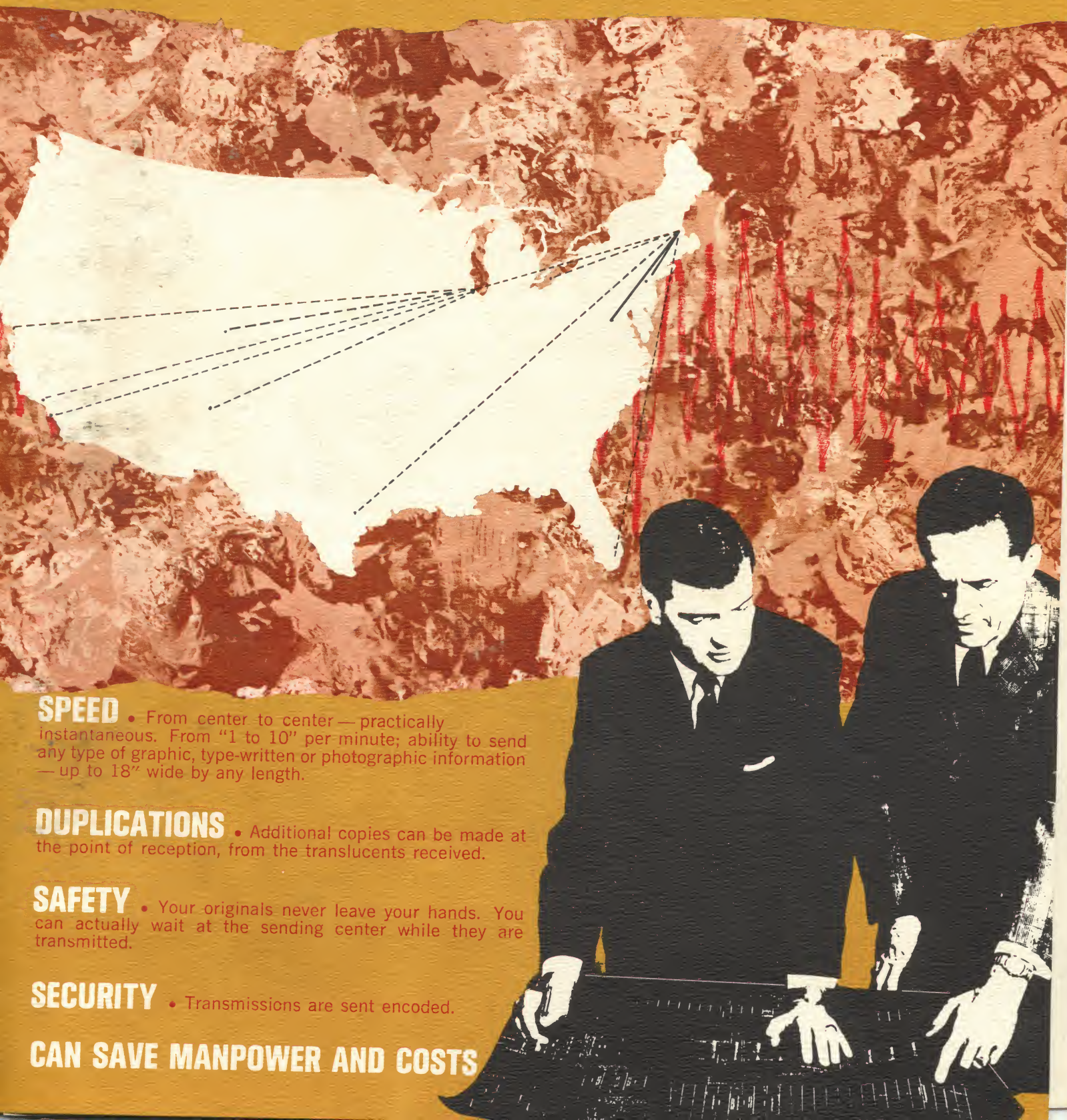
You can now send any drawing or picture
from Boston to New York or Washington
IN SECONDS

Today's executives are well aware of the problems involved in the transmittal of graphic material from city to city — plant to plant — from home office to customer half a nation away. Planes are frequently off schedule and there is the danger of accident — road transportation is absolutely unfeasible.



Andrew T. Johnson, Inc., has now set up a network of facsimile equipment for the transmission of your graphic information — equipment sophisticated enough for the transmission of any engineering drawing and related information.

With centers in greater Boston now transmitting to New York, Philadelphia, and Washington — and other key cities soon to be added, we offer . . .




SPEED • From center to center — practically instantaneous. From "1 to 10" per minute; ability to send any type of graphic, type-written or photographic information — up to 18" wide by any length.

DUPLICATIONS • Additional copies can be made at the point of reception, from the translucents received.

SAFETY • Your originals never leave your hands. You can actually wait at the sending center while they are transmitted.

SECURITY • Transmissions are sent encoded.

CAN SAVE MANPOWER AND COSTS



The Andrew T. Johnson Co.
was founded in 1938.

We number among our
clients the following:

A & P TEA CO.

AVCO

BELL TELEPHONE

BETHLEHEM STEEL

E G & G

GENERAL ELECTRIC

GILLETTE

HONEYWELL

ITEK

MITRE

NASA

NORTRONICS

PRATT & WHITNEY

RAYTHEON

R.C.A.

REXALL DRUG

SANDERS ASSOC.

S.C.M.

SIMPLEX WIRE & CABLE

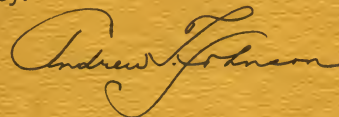
STANDARD OIL CO.

SYLVANIA

UNITED FRUIT



We invite your inquiries, and would be pleased to
have our representative show you how this new
service can bring your transmittal problems to a
new level of efficiency.



Please contact:

Robert Johnson, President

BUSINESS REPLY MAIL

NO POSTAGE STAMP NECESSARY IF MAILED IN THE UNITED STATES

FIRST CLASS
PERMIT NO.

40148

BOSTON, MASS.

Andrew T. Johnson Company, Incorporated
15 Tremont Place
Boston, Massachusetts, 02108

Attention: Robert L. Johnson

ANDREW T. JOHNSON COMPANY, INC.

QUESTIONNAIRE

1. Does your company send an appreciable volume of graphic material (engineering drawings, pictures, charts, etc.) to other cities or plants?
2. If so, what method of transmittal is used?
 - a) Mail
 - b) Air Transport
 - c) Messenger
 - d) Any Other
3. Does speed -- or lack of it -- present a problem?
4. To what city is the greatest volume of this material shipped?
 - a) 2nd greatest volume to _____?
 - b) 3rd greatest volume to _____?
5. Estimated cost of sending material to city of greatest volume under present system \$_____.
6. Do you have security problems in the sending of this material?
7. Name of company: _____
Type of business: _____
Name of person responsible for shipping this material

Signed _____

Title _____